

Amery Regional Medical Center  
 225 Scholl Court  
 Amery, WI 54001-1292  
 (715) 268-8000

Type:           GMS Critical Access Hospital  
 Control:       Other Not for Profit  
 Fiscal Year:   01/01/02 to 12/31/02

County:        Polk  
 Analysis Area: West Central (5A)  
 Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	99.1%	57.4%	1.73	40.7%	2.43	33.3%	2.98	107%	0.93
Obstetrics	80.8%	39.6%	2.04	25.7%	3.15	20.6%	3.93	23.2%	3.49
Pediatrics	. %	48.0%	.	19.5%	.	13.4%	.	. %	.
Total hospital	102%	55.9%	1.83	40.7%	2.51	31.9%	3.20	66.3%	1.54
Average Census (Patients)									
Adult medical-surgical	8.9	30.4	0.29	14.0	0.64	7.7	1.15	8.6	1.04
Obstetrics	0.8	3.9	0.21	1.5	0.52	0.9	0.91	0.9	0.87
Pediatrics	0.0	1.8	0.00	0.1	0.00	0.1	0.00	0.0	.
Total hospital	10.2	55.4	0.18	21.3	0.48	10.4	0.98	9.9	1.03
Average Length of Stay (Days)									
Adult medical-surgical	3.9	3.9	1.00	3.2	1.23	3.3	1.21	4.0	0.99
Obstetrics	2.4	2.4	1.01	2.3	1.07	2.2	1.08	2.4	1.00
Pediatrics	.	2.4	.	2.1	.	1.9	.	.	.
Total hospital	3.3	4.3	0.76	3.3	0.98	3.0	1.08	3.4	0.97
Surgical Operations									
Inpatient	312	1,424	0.22	546	0.57	218	1.43	286	1.09
Outpatient	1,031	3,187	0.32	1,316	0.78	963	1.07	856	1.20
Inpatient as % of all surgeries	23.2%	30.9%	0.75	29.3%	0.79	18.5%	1.26	25.0%	0.93
Outpatient Visits									
Non-emergency visits	69,605	75,046	0.93	34,358	2.03	24,411	2.85	58,221	1.20
Emergency visits	5,167	14,086	0.37	6,829	0.76	5,581	0.93	4,946	1.04
Full-time Equivalents (FTEs)									
Administrators	3.0	14.8	0.20	9.4	0.32	5.1	0.59	3.0	1.00
Nurses, licensed	36.5	160.1	0.23	68.9	0.53	40.3	0.91	40.6	0.90
Ancillary nursing personnel	7.5	54.3	0.14	29.3	0.26	13.8	0.54	6.9	1.09
All other personnel	121.2	384.2	0.32	155.7	0.78	94.8	1.28	116.8	1.04
Total FTEs	168.2	613.5	0.27	263.3	0.64	154.0	1.09	167.3	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.9	14.6	0.61	20.7	0.43	20.5	0.44	9.1	0.98
Nurses, licensed	108.7	157.9	0.69	151.1	0.72	161.4	0.67	123.5	0.88
Ancillary nursing personnel	22.4	53.6	0.42	64.1	0.35	55.4	0.40	20.9	1.07
All other personnel	361.3	378.9	0.95	341.3	1.06	380.1	0.95	354.7	1.02
Total FTEs	501.3	605.0	0.83	577.2	0.87	617.4	0.81	508.1	0.99
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Total Hospital:		Contract with:			Medicare-certified Swing Beds:			Newborn Nursery:	
Beds set up and staffed	10	Health maintenance			Beds set up and staffed			Bassinets	
Discharges	1,175	organization (HMO)   Yes			Discharges			Total births	
Inpatient days	3,724	Preferred Provider			Inpatient days			Newborn days	
		organization (PPO)   Yes							

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	9	826	3,256	99.1%	8.9	3.9
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	1	122	295	80.8%	0.8	2.4
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	0	192	173	. %	0.5	0.9
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	3	0	3.0	Radiological services personnel	5	2	6.3
Physicians and dentists	0	0	0.0	Occupational therapists	1	0	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	24	15	33.4	Physical therapists	2	2	3.3
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	0	2.0
Licensed practical nurses	1	2	2.1	Recreational therapists	0	0	0.0
Ancillary nursing personnel	6	3	7.5	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	2	0	2.0
Nurse Practitioners	1	0	1.0	All other health professionals	21	3	22.4
Medical records personnel	5	0	5.0	All other personnel	59	11	65.1
Pharmacy personnel	2	2	3.0	-----			
Clinical laboratory personnel	10	2	11.2	TOTAL	144	42	168.2

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$29,367,281	Cash and cash equivalents	\$1,626,059	Current liabilities	\$2,626,050
Less deductions	7,418,618	Net Patient receivables	4,941,979	Long-term debt	6,082,246
Net patient revenue	21,948,661	Other receivables	19,805	Other liabilities	0
Plus other revenue	194,483	Land, bldgs and equip: Net	7,680,628	Subtotal	8,708,296
Total revenue	22,143,144	Other assets	3,879,875		
Less expenses	21,015,590			Unrestricted fund balance	9,440,050
Nonoperating gains/losses	133,132	Total Assets	\$18,148,346	Total liabilities & fund balance	\$18,148,346
Net Income	\$1,260,686			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$10,819,220]	36.8%	41.7%	0.88	43.8%	0.84	41.1%	0.90	40.7%	0.91
Medical Assistance [ \$2,578,232]	8.8%	9.0%	0.97	7.8%	1.12	8.2%	1.07	8.8%	1.00
Commercial [ \$13,684,451]	46.6%	43.2%	1.08	42.3%	1.10	45.2%	1.03	45.2%	1.03
All other [ \$2,285,378]	7.8%	6.1%	1.28	6.1%	1.27	5.5%	1.43	5.4%	1.44
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$3,675,008]	12.5%	23.7%	0.53	23.2%	0.54	20.7%	0.61	13.8%	0.90
Medical Assistance [ \$1,433,309]	4.9%	6.0%	0.82	4.9%	0.99	4.6%	1.05	5.1%	0.96
Commercial [ \$2,049,461]	7.0%	9.4%	0.74	6.5%	1.08	7.3%	0.96	7.7%	0.90
Charity care [ \$115,349]	0.4%	1.2%	0.33	0.8%	0.48	0.7%	0.57	0.2%	2.12
All other [ \$145,491]	0.5%	1.4%	0.35	1.0%	0.48	0.5%	0.92	0.4%	1.33
Total deductions [ \$7,418,618]	25.3%	41.7%	0.61	36.4%	0.69	33.8%	0.75	27.2%	0.93
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	0.9%	5.1%	0.17	3.2%	0.27	4.2%	0.21	0.9%	0.94
Net gains/losses as % of net income	10.6%	5.3%	1.99	5.8%	1.82	3.5%	2.98	40.1%	0.26
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$8,380,476]	39.9%	47.8%	0.83	52.1%	0.77	51.3%	0.78	39.5%	1.01
Supplies and services[ \$9,847,105]	46.9%	40.5%	1.16	36.4%	1.29	35.9%	1.31	47.5%	0.99
Capital component [ \$1,690,466]	8.0%	8.7%	0.92	8.1%	0.99	9.2%	0.87	8.7%	0.93
Bad debt [ \$1,097,543]	5.2%	3.0%	1.75	3.4%	1.53	3.6%	1.44	4.3%	1.22
Fiscal Statistics									
Operating margin	5.1%	6.1%	0.84	9.2%	0.55	7.1%	0.72	1.8%	2.85
Total hospital profit margin	5.7%	6.4%	0.89	9.7%	0.58	7.4%	0.77	2.9%	1.92
Return on equity	13.4%	10.0%	1.33	12.2%	1.09	9.9%	1.35	6.8%	1.97
Current ratio	2.6	2.5	1.04	3.0	0.88	3.8	0.68	2.8	0.93
Days in net patient accounts receivable	82.2	57.8	1.42	61.1	1.35	62.9	1.31	.	.
Average payment period	48.2	52.6	0.92	48.8	0.99	51.0	0.94	44.6	1.08
Equity financing	52.0%	56.2%	0.93	65.6%	0.79	55.6%	0.94	49.2%	1.06
Long-term debt to equity ratio	0.6	0.5	1.36	0.3	1.97	0.6	1.13	0.8	0.83
Times interest earned	4.5	5.0	0.91	9.2	0.49	5.0	0.91	2.5	1.82
Total asset turnover	1.2	0.9	1.39	0.8	1.49	0.7	1.64	1.1	1.09
Average age of plant: years	7.5	9.5	0.79	9.3	0.80	9.1	0.82	7.1	1.05
Increase (decrease) total net patient rev . %	.	.	.	.	.	.	.	20.9%	.
Output gross rev (% of total gross pt. rev)	69.8%	44.1%	1.58	53.4%	1.31	61.8%	1.13	70.2%	0.99
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,202	\$7,870	0.79	\$5,095	1.22	\$4,633	1.34	\$5,334	1.16
Inpatient net revenue per day	\$1,909	\$1,834	1.04	\$1,516	1.26	\$1,631	1.17	\$1,609	1.19
Outpatient net rev per visit	\$199	\$343	0.58	\$342	0.58	\$306	0.65	\$198	1.00